

entrepreneurs are makers we make entrepreneurs

CV BOOK

Full-time MBA - Year 2018 - 2019

Find the right talent for your company

early
makers

em
lyon
business
school

emlyon business school MBA: international talent to match your needs

*Whether you have a specific business project or are looking to recruit new talents for permanent positions, **emlyon business school** MBA participants will enrich your staff with immediately productive international managers, ready to start creating value from the first day of their arrival.*

To become part of our programme, all of them have successfully completed a rigorous selection process in which they have proven to possess great potential for entrepreneurial leadership. Therefore, you can be assured that our MBA participants possess not only the management knowledge they need to identify opportunities for or within your organisation, but moreover the necessary behavioural skills required to turn them into immediate tangible value. They are #EarlyMakers.

I hope you will find this CV Book to be a useful tool in your search for new recruits, and I feel confident in saying that when looking through it, you are sure to spot just the talent that will match your particular company's needs best.

Kind Regards,

Marc Pérennès

Director of Employer Engagement
& Careers Services



Karthik ACHARYA

Nationality: Indian (European Work Permit)

Email: karthik.acharya@edu.em-lyon.com

Tel: +33 (0)7 58 54 73 38



Professional Profile

Organizational Strategy oriented with practical experience in change management. 11+ years of professional experience in Human Resources; Global Compensation and Benefits, Mergers & Acquisitions and Human Capital Consulting. Global HR Certifications - GPHR®, SHRM-SCP.

Career Objectives

Application of International Strategy Management, Corporate Governance and Digital Transformation knowledge, gained during the International MBA course at emlyon business school, emphasizing on entrepreneurship mindset, coupled with existing Global HR experience.

Professional Experience

2018-2019: **Progress Partners – Business Strategy Consultant**

- Identifying market dynamics, risks and opportunities to enter US market
- Analysis of investment funds in USA and Europe to form Key Success Factors

2017 – 2018: **DXC Technology (erstwhile Hewlett Packard) – Human Capital Consultant**

- HR Consulting lead for several outsourcing deals in EU, Americas and Asia
- Managed Human Capital topics such ARD (Acquired Rights Directive), TUPE (Transfer of Undertakings) and Risk Mitigation
- Deal Quality Review – HR Approver for outsourcing deals

2013 – 2016: **Exilant Technologies – Manager Human Resources**

- Lead for Global Compensation & Benefits
- Member of Compensation Committee
- Led the global salary revision cycles

2011 – 2013: **Accenture – Specialist (Mergers & Acquisition)**

- Led the largest acquisition by Accenture of Zenta (3700 employees)
- Member of Global Centres of Excellence managing global acquisitions
- Created SharePoint material for best practices in M&A

Also worked for Altisource, Hexaware Technologies and Wipro Technologies

Education

2018 – 2019: **emlyon business school, France - full-time MBA - International**

Specializing in International Strategy with focus on Multinational Enterprise. Program enriched with Entrepreneurial approach, Digital Transformation, International Management techniques, and a live consulting project.

2004 – 2006: **Welingkar Institute of Management – Post Grad Program in e-Business**

Program specializing in topics such as e-Business, CRM, SCM, Information Technology, Social Media, B2B and B2C models with HR focus

2001 – 2004: **Hindustan College of Arts & Science – Bachelor of Science**

Bachelor's degree specializing in Computer Science with focus on both software and hardware components

Languages

English (Fluent – IELTS™ score 8), French (Beginner, Grade 17/20), Hindi, Tamil (Native)

Additional information

Theatre Artist/Member – Involved in several productions of Bangalore Little Theatre (India)



Yaw Asamoah ADOO

Nationality: Ghanaian (Work permit - 21hrs/week)

Email: yaw.adoo@edu.em-lyon.com

Tel: +33 (0)7 51 59 57 15



Professional Profile

Having worked mostly with international firms, I typically worked on a myriad of interesting projects in commercial and analytical roles. These opportunities have enabled me to develop a strong business acumen and I surely look forward to further improving on them.

Career Objectives

I intend on developing my managerial capacity in commercial roles in a multi-national firm.

Professional Experience

2018 – 2019: **Volvo/Renault Group – Entrepreneurial Leadership Project Consultant**

Conducted a design thinking study for Renault Trucks Client Portal Initiative

2017 – 2018: **GEOECONOMIC FORUM – Analyst**

Worked on the ‘One Belt One Road’ (OBOR) feasibility study in Croatia

2014 – 2016: **Lycée Aristide Briand – English Assistant**

Taught English classes in the High School in Evreux

2013 – 2014: **Sagaci Research – Project Manager**

- Managed key research projects for clients including NBC Universal, Barclays Bank Africa, VDMA Germany, Bacardi Rum
- Recruited and trained personnel for research activities

2010 – 2012: **CFAO Ghana Limited – Sales and Marketing Representative**

- Sold 65 new vehicles (Renault, Mitsubishi) & supplied 150 vehicles in won bids
- Prepared the marketing plan & competitor analyses for the sales team

Education

2018 – 2019: **emlyon business school, France - full-time MBA**

Specialization in International Strategy and Multinational Enterprises

2012 – 2014: **NEOMA Business School, Rouen, France – MSc in Global Management**

Thesis specialization in Supply Chain Management in an emerging market

2012 – 2012: **Nottingham Trent International College, UK – Graduate Diploma, Business**

Specialized in Marketing and International Business

2004 – 2009: **University of Ghana, Accra, Ghana – Bachelor of Arts**

Specialized in Political Science & French studies

Languages

English (Native), French (Bilingual), Chinese (Basic -HSK 2 level)

Additional information

Sport(football, athletics, motorsports), Traveling, Documentaries

Quentin ANKRI

Nationality: French

Email: quentin.ankri@edu.em-lyon.com

Tel: +33 (0)7 68 79 50 59



Professional Profile

Multi-cultural team leader with 8 years' experience launching solutions in competitive environments, implementing cutting-edge marketing strategies and delivering superior sales performance. Fluent across Spanish and English speakers.

Career Objectives

Currently working on a consulting project for bioMérieux at the VP Global HR Ops level to further improve the performance system. Looking to use my international team-leading skills within a multi-national setup.

Professional Experience

2017 - 2018: **Cleverdis, France - Project Manager**

Developed luxury hotels value propositions on international markets

2016 - 2017: **Natexo, Spain - Sales Manager**

Conducted Sales strategy digital transformation: FNAC, ClubMed, Corte Ingles, Chaussea...

2015 - 2016: **Invictus, Mexico - Marketing Manager**

- Planned product features in accordance with market demands and budgeted IT developments
- Designed and conducted multi canal digital marketing strategies at national Mexican level

2013 - 2015: **Enovacom, France - Partnerships Manager**

- Identified & Analyzed niche market opportunities with a unique health IT market report
- Improved product marketability and sales in England/Canada
- Led company and product branding efforts in England/Canada and the USA

2010 - 2013: **GreenSky Wind Systems, USA - CEO & Co-Founder**

- Led project management efforts to provide strategic direction and operational supervision
- Led team of 15, Developed and accomplished a complete multi canal marketing plan over 4 states (NC, SC, VA and FL)

Education

2018-2019: **emlyon business school, France - full-time MBA.**

Concentration in Digitalisation & Multi National Enterprise Management

2007-2011: **UNC (Cameron B.S.) - Bachelor of Science in Business Administration**

Concentration in Operations Management

Student Job: Apple Campus Sales Representative on the UNCW Campus

2007-2011: **KEDGE Business School - Bachelor of Science in International Business**

Concentration in Operations Management - Entrepreneur of the year 2011
Barcelona KEDGE Alumni Manager 2016-2017

Languages

French: Native, Spanish: Fluent, English: Fluent

Additional information

Boxing and Football, Violin, Snowboarding, Chess

Rida BOURJI

Nationality: Lebanese (Work permit available)

Email: rida.bourji@edu.em-lyon.com

Tel: +33 (0)7 84 71 43 04



Professional Profile

9 years of international working experience in Business Development and Business Strategy in multiple industries. Managed large business opportunities (> USD 200M) and complex projects (3000+ participants) with public bodies & private organizations in local and international contexts.

Career Objectives

To use my multidisciplinary expertise and knowledge innovatively in Business development to build sustainable competitive advantage & create value for customers and shareholders alike.

Professional Experience

2018 - present **Renault Trucks, Business Strategy Consultant [France]**

Analyze current business model of Diesel engine trucks, Benchmark with current and prospect competitors, identify future disruptive trends, define the future electromobility business model, identify challenges and impact, simulate financial models, derive recommendations and prepare transformation plan

2016 – 2018: **Strokes – Co-founder, Business Developer [Saudi Arabia]**

Co-founded Strokes, a consulting boutique specialized in Strategy and Governance, digital architecture, enterprise architecture, cybersecurity culture applications, design thinking and business modelling.

2018 – 2016: **Medical Technology – Business Strategy Consultant [Saudi Arabia]**

- Developed the business strategy and roadmap for cardiovascular product line (turnover of USD 20M+).
- Identified the business drivers, customer's purchasing cycles and processes and re-designed the Lead to cash workflows (Oracle NetSuite CRM & ERP).

2014 – 2016: **Tahseen Khayat Group – Business Development Manager [Lebanon]**

- Increased group's turnover by \$140M and launched 2 new business units.
- Nurtured and qualified business opportunities such as medicines and drugs supply, municipal waste management etc.

2013 – 2014: **British Council – Financial Management Specialist [Lebanon]**

2014 – 2016: **Arab Bank – Financial Analyst [Qatar]**

Education

2018–2019: **emlyon business school, France - full-time MBA.**

International Strategy & Multinational Enterprises

2007 – 2010: **Lebanese International University – Bachelor Degree**

Business Management Information Systems

Languages

French (Fluent), English (Fluent), Arabic (Native)

Additional information

How can augmented reality applications generate value for businesses – Autonomy of everything; AI and IoT to reshape our societies and economies – Industry 4.0

- Innovation and technology trends - Disruptive business models - Drawing - Travelling.

Patrick Tito BUAH-BASSUAH

Nationality: Ghanaian

Email: Patrick.buahbassuah@edu.em-lyon.com

Tel: +33 (0)7 83 61 81 77



Professional Profile

Highly committed and focused professional with great analytical skills. I have over 6 years' experience in diverse industries. I have good interpersonal skills and can easily adapt to new environments. I am a results-oriented team member and leader with a good track record technical analysis.

Career Objectives

My goal is to work in a multicultural network with a strong outlook on international and global expansion. Preferably, I would like to enter into Strategic Management in the Finance/Banking/Business Development/Consulting sector. Long-term goal is to go into fulltime consulting and eventually setup my own enterprise with all the expertise gained.

Professional Experience

2018 to date: **BNP Paribas – Risk Management Analyst**

Collaborated with Risk innovation champions to create risk appetite

2013–2016: **First Atlantic Bank, Accra, Ghana – FX Dealer, Global Markets**

Traded foreign exchange majors on the interbank markets

2012–2013: **Nim Tree Shelters, Accra, Ghana – Assistant Structural Engineer**

- Designed of roof and super structures in steel
- Supervised fabrication of steel and site work

2011 – 2012: **Ghana Government Highways/CWE, Ghana– Assistant Transport Eng.**

Supervised of roadworks

2009–2010: **Associated Consultants, Kumasi, Ghana – Engineering Intern**

- Assisting with administrative and manual work
- Supervision of site work

Education

2018 to date: **emlyon business school, France - full-time MBA**

Finance, Strategy & Digitalization in Multinational Enterprises

2016–2018: **University of Florence, Florence, Italy– MSc Finance and Risk Management (Candidate)**

Corporate Finance, M&A, International Finance & Economics

2007–2011: **KNUST, Kumasi, Ghana – BSc Civil Engineering**

Structures, Transportation & Environmental Engineering

Languages

English (Native), Italian (Limited Work Proficiency), French (Basic)

Additional information

Sport (Basketball, Tennis, Football), Dance, Music, Travels, Singing, Reading, Cooking.

Josselin COUPIER

Nationality: French / British

Email: josselin.coupier@edu.em-lyon.com

Tel: +33 (0)7 66 80 08 17



Professional Profile

Chartered professional with extensive experience in major Subsea and Offshore Oil & Gas projects with a personality type (MTBI – ISTP) and team role (M. Belbin – IM, SH, TW).

Career Objectives

As Business Developer or Intrapreneur, explore business opportunities in the energy and international trading sectors.

Professional Experience

2018 – 2019: **Progress Partner (P2)- Venture Capital Consultant (Lyon / Paris, France)**

Create a roadmap for a Venture Capital investment fund creation and identify the keydrivers to be incorporated in P2 value proposition to attract key stakeholders and thrive in this market.

2013 – 2018: **BP – Lead Subsea Controls / Operation engineer (Onshore, Angola, UK)**

- Responsible for integrity management of the Subsea controls system, ensuring an overall system availability over 98% and reliability over 95%, through planning and delivery of technical notes and task plans.
- Identified, investigated, and remediated Subsea operational risks, reducing future oil deferrals and overall risk to as low as reasonably possible.
- Reported quarterly KPI and annual performance reports to management team.
- Defined life of field contract (FMC), monitor and control spending (<\$10M).
- Defined scope & managed contractors' relationship – SLB & Emerson (< £1M).
- Mentored, guided, coached and developed 2 young engineers and supervisor.

2010 – 2013: **BP – Subsea Supervisor / Specialist (Offshore, Angola)**

- Ensured compliance of daily maintenance activities with integrated safe system of work process, onboard Greater Plutonio FPSO, as Area Authority.
- Led through safety conversations (mini 20/rota), audits (mini 8/rota), risk management and scribe for FPSO's emergency response team.
- Reinforce Macondo incident oil spill response team leading to capping of well.

2006 – 2010: **BP – Subsea engineer (Onshore, UK, Azerbaijan. Offshore Angola)**

Deliver an Invitation to Tender for a saturation diving project in 3 months. Coordinated delivery of Subsea hardware projects. Supplied Xmas trees, Manifold, umbilical, umbilical termination assembly, fibre optic (<\$10M).

Education

2018–2019: **emlyon business school, France - full-time MBA**

International Strategy, Multinational Enterprise and New Venture Management.

2005–2006: **Cranfield University – MSc Offshore and Ocean Technology**

Subsea engineering and Risk Based Inspection (API-580/581)

2004–2005: **INSA Strasbourg – BEng Mechanical engineering**

Languages

French (Native), English (Bilingual)

Additional information

Sensitive to Company's Social, environmental, and economic Responsibility. Led voluntary & CSR activities such as fund raiser: Movember 2018; president: bicycle user group BP plc; director: property management company; sport coach (Tennis, Rugby)



Damien DUQUESNE

Nationality: French

Email: damien.duquesne@edu.em-lyon.com

Tel: +33 (0)6 83 58 43 82



Professional Profile

Certified Public Accountant (CPA) studies. Financial audit and entrepreneurship experiences. Understanding of customer expectations and relationship of trust with employees are my most important values.

Career Objectives

Be involved in human resources and finance development projects.

Professional Experience

2018 – 2019: **bioMérieux – Consultant**

Working on a consulting project for bioMérieux at the VP Global HR Ops level to further improve the performance system.

2016 – 2018 : **RSM – Financial auditor**

- Certify that company's accounts reflect the reality of its economic situation
- Contribute to business and skills development of RSM Rhône Alpes

2016 – 2018 : **Valôme (GD Luxury 7 S.A.S.) – Cofounder**

Product developments and global strategy.

2012–2016: **KPMG – Financial auditor**

- Certify that company's accounts reflect the reality of its economic situation,
- Provide financial, tax, legal advices,
- Provide internal control review, and suggest improvements of it,
- Assist companies in raising funds.

Education

2018–2019: **emlyon business school, France - full-time MBA**

One-year intensive business management course.

2015–
in progress: **Ordre des expert-comptable – DEC**

Certified Public Accountant, should be obtained at the 11th of January 2019

2007 – 2013: **Jean Moulin Lyon III University – DCG & DSCG**

Accounting and management superior degree (5 years)

Languages

French (Native), English (Fluent), Spanish (Basic)

Additional information

I practice triathlon for many years (Olympic to Ironman distance), ski and mountaineering.

Natalia ENRIQUEZ GONZALEZ

Nationality: Mexican

Email: natalia.enriquezgonzalez@edu.em-lyon.com

Tel: +33 (0)6 58 15 91 34



Professional Profile

Financial Manager with 5 years of experience in Financial Planning Accounting, Inventory Planning and Logistics, and Purchasing. International working experience in Colombia and France. Efficient and proactive.

Career Objectives

To improve my technical and professional expertise and apply it to become a leader in the commercial area of a multinational company.

Professional Experience

2018 – 2019: **Simon-Kucher & Partners, strategy and marketing consultant**

MBA Entrepreneurial Leadership Project. Market research and solutions for e-commerce impact on traditional retail in France.

Jan – Jun 2017: **AutoZone Mexico – Category Manager**

- Management and negotiation of new projects and strategies, in order to have a better product portfolio at a better price.
- Renewed the entire LED Lights category, negotiating an inventory clean-up

2013–2015: **British American Tobacco Mexico – Intercompany Analyst**

- Guarantee the billing and sales processes between companies inside the company
- Forecasting the distribution percentage between annual and monthly sales channels.
- Avoided major product dissipation by proposing a production adjustment

May – Dec 2012: **Verdemedia Latina SAS – LATAM Project Manager**

Led the logistic to form agreements with locations and sponsors, in order to expand the market of interactive recycling machines in major cities of Colombia, Peru, Chile and Mexico.

Education

2018–2019: **emlyon business school, France - full-time MBA**

2006–2010: **ITESM Monterrey – B.A. Financial Management**

Bachelor of Arts in Financial Management, with specialization in Corporate Finance.

Jan – May 2010: **ESCEM Poitiers – B.A. in International Business**

Diploma obtained from the semester coursed in Poitiers, France

Languages

Spanish (Native), English (Bilingual), French (Intermediate)

Additional information

Reading, Traveling, Hiking, Rock Climbing, Biking, Roller Skating, TV Series

Vamshi Narayana Rao GADE

Nationality: Indian

Email: vamshi.gade@edu.em-lyon.com

Tel: +33 (0)7 66 51 52 05



Professional Profile

Versatile, results-driven individual with focus on Strategy, Marketing and Digitalization. Three years of experience in Mobile Applications/Games and Quality Assurance.

Career Objectives

To work in an internationally competitive environment in Product Management or New Product Development.

Professional Experience

2016–2017: **Strand Cosmetics Europe – Strategy & Marketing Consultant**

- Business Consultant on Entrepreneurial Leadership project.
- Business strategy planning and consumer research for a new product.

2014–2016: **Griptonite Games India Pvt Ltd (Glu Games) – QA Tester**

- Test planning and documentation, Collaborating with cross-geographic teams, Managing Bug database, Preparing suggestion documents, Training new hires.
- Notable Projects: Cooking Dash, Restaurant Dash with Gordon Ramsay, Deer Hunter Classic, Dino Hunter, Sniper X with Jason Statham.

2014 – 2016: **Electronic Arts Games India Pvt Ltd (EA Games)– QA Tester**

- Test planning and documentation, Collaborating with cross-geographic teams, Reporting and Tracking bugs, Optimizing testing strategies.
- Notable Projects: NFS Most Wanted, NBA JAM, Plants vs Zombies, Monopoly Classic, FIFA Soccer Prime Stars, Scrabble.

Education

2018–2019: **emlyon business school, France - full-time MBA**

Concentration in Strategy and MNE

2010–2014: **Osmania University, India – Bachelor of Engineering**

Concentration in Electrical and Electronics Engineering.

Languages

English (professional proficiency), Hindi (professional proficiency), Telugu (Native), French (Elementary proficiency)

Additional information

Hobbies: Playing real-time multiplayer games; Reading.

Abhijit GOSWAMI

Nationality: Indian

Email: abhijit.goswami@edu.em-lyon.com

Tel: +33 (0)7 51 38 07 40



Professional Profile

Prince2 Certified professional. Successfully delivered growth in diverse operations across international markets for new projects and Operation; a record of identifying and executing innovative solutions; Led teams to build markets and deliver growth for organizations at the start of a global expansion or transformation.

Career Objectives

Seeking management consultant job position in organization that requires proven IT operation and Strategy planning skills to identify and solve business problems.

Professional Experience

2018-2018: **Renault Trucks Volvo - Consultant**

- Design Thinking for Customer Portal used in 100 countries.
- Analysed in capturing requirements, signing off functional and technical design

2018-2018: **Vodafone India Venture Limited- Specialist Operations**

- Planned and managed service changes efficiently to new location of 50 FTE.
- Effective decommissioning of 150+ services that are deemed 'end of life'
- Achieved customer service objectives by contributing customer service information and recommendations to strategic plans and reviews across 23 circles.

2016-2017: **Vodafone Shared Service - Service Management**

- Headed UAM Service Management of VIL Account. Improvised system to achieve all KPIs -100%; 25%efficiency improvement ,zero customer Escalations,
- Collaborated with services managers to develop a process, which can acknowledge the issues faces by customer proactively resulting in decrease of issues by 20% and man power hours by 10%

2013- 2016: **Vodafone Shared Service - ERP Consultant**

- Managed a team of Implementation and Operation of ERP landscape.
- Established Change Management that reduced 70 Hours a week men power.
- Designed and developed Knowledge forum for internal training for 800 members

Education

2018-2019: **emlyon business school, France - full-time MBA**

The course focused on the Business strategy and Implementation in a company.

2014-2016: **Pune University - Master of Computer Engineering**

The course covered the principles of and development of hardware and software.

2009-2013: **Pune University - Bachelor of Engineering**

The course focused on the Software implementation and strategy in company.

Languages

English (Fluent), Hindi (Fluent),French (Basic)

Additional information

Best Collaborative Team award, Star Employee Award, Best Research paper Award.

Arpit GOYAL

Nationality: Indian

Email: arpit.goyal@edu.em-lyon.com

Tel: +33 (0)7 51 30 06 63



Professional Profile

A proficient, creative and versatile individual with a track record in designing and implementing innovative solutions. I have a reputation for being a strong motivator of people and tackling complex projects.

Career Objectives

Seeking leadership role where I can translate my IT skills, knowledge gained during my MBA, leadership vision and purposeful ambition to entrepreneurial and innovative business solution.

Professional Experience

- 2018 – Present: **Renault Trucks (Volvo Group) - Lyon, France**
- As part of 6 months consultancy project building global business strategy for renaud trucks for switching to electric vehicles.
 - Collaborating with technology team to build digital strategy to enhance industrial Competitiveness and customer experience.
- 2016 – 2018: **Fidelity Information Services (FIS) - Assistant manager - Bangalore, India**
- FIS is number 1 FinTech Company in World (IDC Ranking).
- Collaborated with 10+ clients and built a team of 27 analysts resulted in revenue growth of \$31M/ year.
 - Influenced portfolio directors for product re-engineering. Implemented idea resulted to generate revenue of \$600 million/year.
- 2012–2016: **Lloyds Banking Group (Cognizant Client) -Team Lead - London,UK**
- CTS is technology solution provider and, ranked 195 on the Fortune 500.
- Received Diamond award, spearheaded a design solution which saved \$20M.
 - Led 13-person team on 3 years implementation of complex migration.

Education

- 2018–2019: **emlyon business school, France - full-time MBA**
- Major in Digitalization, International Strategy and New Venture Management.
 - Honoured with most ambitious new venture idea award for providing solution for world food shortage.
- 2012 – 2014: **BITS Pilani – Masters in Software Engineering (MS)**
- Covers the theories, and methods for development, production, validation, and maintenance of software product.
- 2007 – 2011: **Annamalai University – Bachelors in Engineering (BE)**
- Covers algorithms, data structures, and methodologies , and languages.

Languages

English (Fluent), Hindi (Fluent), French (Basic), and Tamil (Basic)

Additional information

Associated with NGO from 10+ years; Interests: Travel, restaurants, biking, and cricket.

Thi Hong Nhung HOANG (Nhung HOANG)

Nationality: Vietnamese

Email: nhung.hoang@edu.em-lyon.com

Tel: +33 (0)6 68 68 02 36



Professional Profile

A highly result-oriented professional with 6 years working experience in the fields of marketing, sales, consultancy, purchasing and inventory management.

Career Objectives

Seeking opportunity to learn and grow in supply chain and project management in variety of industries.

Professional Experience

- 2018–2019: **Fermob, France – Supply Chain Transformation Consultant**
Analyse current supply chain problems and recommend action plans
- 2015–2017: **Supermicro Computer B.V, the Netherlands – Senior Buyer/Planner**
- Managed 8 million-dollar inventory of CPUs and servers
 - Decided on stock safety level by analysing products' forecast and trend
 - In charge of local-buy category for projects and company's internal need
- 2014–2014: **Extron Europe, the Netherlands – Order Processor**
- Processed orders from UK & Ireland markets for Audio Visual products
 - Mastered stock level locally and globally to ensure prompt delivery
 - Advised customers on suitable delivery methods to meet projects' deadlines
- 2011–2014: **Powerstorm, the Netherlands – Sales and Purchasing Representative**
- Managed a portfolio of projects, responsible for sourcing and purchasing
 - Qualified and developed business relationship with new vendors and clients
 - Negotiated strategic pricing and terms of supply, prepared offers

Education

- 2018–2019: **emlyon business school, France - full-time MBA**
Specialize in International Strategy, MNE and New Venture Management
- 2010–2011: **Utrecht University, the Netherlands – Master of International Economics and Business**
Specialized in International Management
- 2005–2009: **Foreign Trade University, Vietnam – Bachelor of International Economics and Business**

Languages

Vietnamese (Native), English (Fluent), French (A2)

Additional information

Computer skills: MS Office, Power Point, Outlook, CRM, SAP

Interest and hobbies: Travelling, cycling, hiking, salsa, community work

Gaurav JAIN

Nationality: Indian

Email: Gaurav.jain@edu.em-lyon.com

Tel: +33 (0)7 58 33 99 77



Professional Profile

Resourceful, proactive and goal oriented with 7.5 years of Sales & Marketing experience. I act as a key point of contact between Pharmaceutical companies and healthcare professionals and am responsible for identifying & establishing business, branding, promotion, sales of pharmaceutical products.

Career Objectives

Looking for a position in management & marketing-related portfolio. Interested to work in a globally competitive environment in Healthcare & Biotech industry.

Professional Experience

- 2018–2019: **NEOLYS Diagnostics, France – External Consultant**
- Developing Sales Entry Strategy for Cancer diagnosis test
 - Proposing Marketing & Communication materials
- 2016–2018: **PFIZER Ltd -Territory Executive**
- Managed Orthopedics, Gynecology & Dentist product portfolio
 - Responsible for Sales & Marketing division
 - Organizing scientific sessions & conferences with Healthcare professionals
 - Launching & Establishing New products in the market
- 2012–2016: **ABBOTT Healthcare Pvt. Ltd – Senior Territory Business Manager**
- Managed Orthopedic & Nutrition products portfolio
 - Responsible for Sales & Marketing division
 - Launched & boosted sales of various new products
 - Responsible for Scientific training & development of new candidates in the zone
- 2011 **LUPIN Ltd - Territory Executive**
Managed Tuberculosis & Antibiotics product portfolio
- 2010 **SYNCHEM Labs - Medical Representative**
Managed Respiratory system & Pediatrics product portfolio

Education

- 2018–2019: **emlyon business school, France - full-time MBA**
(Specialized in Life Sciences, Marketing & Multinational Enterprise Management)
- 2005–2010: **Bachelor of Pharmacy - RGPV University, Bhopal, India.**

Languages

Hindi (Fluent, Native), English (Fluent), French (Beginner)

Additional information

- PRIMA & MAGNA (Skill & Knowledge Training) Certified in ABBOTT Pharmaceutical & Guide Manager for the zone for New candidates.
- Certified course in Meditation, Reiki & Yoga. Fond of Gardening, Travelling, Cooking, Dancing, Exploring new cultures.

Irene JIMENEZ GONZALEZ

Nationality: Costa Rican

Email: irene.jimenez@edu.em-lyon.com

Tel: +33 (0)6 38 89 36 76



Professional Profile

With 7 years of experience I am a passionate and committed marketing professional with focus on branding and innovation. I am driven towards creating insightful experiences to connect consumers with brands. Through strategic plans, I have achieved goals working in the beverage brands and luxury hospitality industries in North and Central American markets. I believe businesses should carry a social and environmental purpose to create value in society.

Career Objectives

To secure a marketing management lead position in Europe with responsibilities including creating new strategies and improving the existing ones. To utilize my knowledge of market research, analytics, and trilingual background to increase sales, customer satisfaction and brand loyalty.

Professional Experience

2018 – 2019: **Simon-Kucher & Partners, strategy and marketing consultant**

MBA Entrepreneurial Leadership Project. Market research and solutions for e-commerce impact on traditional retail in France.

2015–2018: **Reserva Conchal Beach Resort, Golf and Spa – Marketing and Communications Manager**

- Led marketing mix for luxury real estate, rentals and golf business for north American market
- Responsible for digital communications strategy (website, social media, app)
- In charge of marketing budget management
- Managed public relations, media coverage, crisis management
- Launched Hospitality and Customer Service corporate program
- Redesigned lifestyle strategy in the resort to increase our customers' loyalty

2012–2015: **FIFCO (Heineken brewery) – Junior Brand Manager (FMCG Industry)**

- Responsible for the execution of the marketing plan for brands of bottled water, juice drinks and iced tea in Costa Rica
- Worked with trade marketing & sales to implement BTL strategies
- Coordinated product launching campaigns and events
- Supply chain support for demand planning and inventory management
- Supported the innovation process with R&D team through market research
- Used business intelligence tools for day to day management decision making analysis

Education

2018–2019: **emlyon business school, France - full-time MBA**

Program enriched with international strategy and cultural diversity. Innovation, team work and decision-making approach.

2012–2014: **Universidad Latina de Costa Rica – Business Management**

Specialization in marketing and sales

Languages

Trilingual: Native Spanish, Fluent English, Advanced French

Additional information

Represented Costa Rica in Young Lions Marketing competition in Cannes Lions 2016.
Enjoy sports, traveling & dogs.

Johnny JREIGE

Nationality: Lebanese

Email: johnny.jreige@edu.em-lyon.com

Tel: +33 (0)6 21 91 51 65



Professional Profile

I am a civil engineer with six years of experience in the construction field. I project managed \$100M project and a team of 200+ people while optimizing the logistic costs.

Career Objectives

I look forward to upgrading my career by working for an international and multi-cultural company in operations and supply chain management.

Professional Experience

2018 -till date **Fermob, Lyon,France- Operations and Supply Chain Consultant**

Responsibilities: Review and detect obstacles in the operations process, identify short & long term strategical plans for supply chain, propose original tools and organization to manage transportation.

2015-2018: **Fujairah National Construction LLC, Dubai, UAE- Project Engineer**

Responsibilities: Project management to achieve higher performance, preserve the effectiveness of (construction) executions, ensure cost reduction, coordination with stakeholders, preparation of supplier billings and payments.

2012-2014: **Naseco S.A.R.L, Batroun, Lebanon- Site Engineer**

Responsibilities: Controlling the construction process, finding and removing unwarranted expenses from the project to increase profit without having negative impact on product quality, coordination with consultant and client to maintain and ensure aligned objectives.

Education

2018-2019: **emlyon business school, France - full-time MBA**

2012-2014: **University of Balamand- Masters in Science-Civil Engineering - Lebanon**

Won Elma-Maalouf award for the best scientific project in the Faculty of Engineering

2008-2012: **University of Balamand- Bachelor in Science-Civil Engineering - Lebanon**

Languages

English (Fluent), French (Proficient), Arabic (Native)

Additional information

Football, reading, squash and Member of Rotary Club

Alain KADIO

Nationality: French and Ivorian

Email: alain.kadio@edu.em-lyon.com

Tel: +33 (0)6 50 92 56 54



Professional Profile

Hardworking, committed and fast learning trilingual team leader, with strong analytical and solid management experience.

Career Objectives

Looking for a new position in the energy or fintech sectors.

Professional Experience

2018 - ongoing **Simon-Kucher & Partners - Strategy and Marketing consultant | France**

MBA Entrepreneurial Leadership Project - Market research and solution for e-commerce impact on traditional retail in France

2016-2018: **TechnipFMC - Lead Pipeline Engineer | France**

TechnipFMC - Lead Pipeline Engineer| France

- Project Fenjal| Norway: VNG| Size: 250M\$| Water Depth: up to 350m.

- Designed of gas injection of pipe in pipe flowline.

- Project Kaombo| Angola: Total| Size: 500M\$| Water Depth: up to 1000m.

- Followed up offshore operation activities.

2015-2016: **GNPC-Technip Eng. Services Ltd - Head of pipeline department | Ghana**

- Project TEN| Ghana: Tullow oil| Size: 500M\$| Water Depth: up to 2000m.

- Managed pipeline design team (10 -15 engineers and technicians).

- Coordinated fabrication and offshore operations according to client requirements.

- Responsible for tendering activities on major subsea projects (above 500M\$).

2013-2015: **Technip France - Pipeline Engineer | France**

- Project TEN| Ghana: Tullow oil| Size: 500M\$| Water Depth: up to 2000m.

- Mechanical sizing and in-place analysis of water injection flowlines.

- Project Block 15| Angola: ENI| Size: 1000M\$| Water Depth: up to 1300m.

- Designed and mitigated pipeline lateral buckling under operating conditions.

Education

2018-2019: **emlyon business school, France - full-time MBA**

Specialization in Finance & Strategy

2011-2013: **Supméca Paris - Master of Engineer Degree | France**

Specialization in simulation and mechanical design

2010-2012: **Gubkin Russian State University for oil and gas - Master's Degree | Russia**

Specialization in offshore field development

Languages

French (Native), English (Fluent), Russian (Fluent).

Additional information

Sport (football, running, CrossFit), New technologies (Blockchain, Crypto-currency).

Cédric KAUFFMANN

Nationality: French

Email: cedric.kauffmann@edu.em-lyon.com

Tel: +33 (0)6 30 20 18 59



Professional Profile

As a technical expert and project manager in tunnelling construction for more than 8 years, I had the chance to evolve in complex environment involving multiple public and private entities and to deal with highly strategic project issues. My management, organizational and relationship skills with various actors allowed me to successfully lead large-scale projects, from tender design to project delivery.

Career Objectives

Particularly interested in Strategy & Business development, I am looking forward to work as part of a global management consulting and professional services firm or MNE.

Professional Experience

2018 – 2019: **Renault Trucks, Lyon, FR – Consultant**

- Transformation of the Value Chain for Industrial Vehicle Producer
- Identify the necessary changes in the business models of trucks OEMs
- Propose a strategic transformation plan

2012 – 2018: **BG Consulting Engineers, Lyon, FR – Project Manager**

- Planning & management of financial, contractual and technical operations
- Team management
- Redaction of works company business consultation records and contracts

2012 – 2018: **BG Consulting Engineers, Lyon, FR – Civil Engineer**

- Responsible for the infrastructure part
- Technical studies
- Organization and planning

2010 – 2011: **BG Consulting Engineers, Meuse, FR – Work supervisor**

- Control works, VISA & billing
- Conduct site meetings

Education

2018–2019: **emlyon business school, France - full-time MBA**

Specialization in Finance, International Strategy & Multi-National Enterprise

2004–2010: **ESITC, Metz, FR – Master of Engineering Degree**

Specialization in Civil Engineering

Languages

French (native), English (advanced)

Additional information

Sports (CrossFit, basket, squash etc.)

Reading (economic and politic magazines, literature, etc.)

Hortense KIRISLI

Nationality: French / Turkish

Email: hortense.kirisli@edu.em-lyon.com

Tel: +33 (0)6 60 83 22 97



Professional Profile

Committed, highly focused and results oriented leader with 9+ years clinical, technical and commercial experience in the medical field, I am a person with strong analytical skills, combined with excellent interpersonal skills and leadership expertise, that have led to a very good track record of driving successful products through to launch.

Career Objectives

Looking forward to work in a multicultural and international environment, preferably in the healthcare industry, involving business development and international strategy.

Professional Experience

- 2018-2019: **NEOLYS DIAGNOSTICS, Lyon, FR - Consultant**
Sales Entry Strategy for their radiosensitivity tests in France, UK and Italy.
- 2016-2018: **AQUILAB, Lille, FR - Oncology Product Manager**
- Intrapreneurship
 - Product Management, Sales and Marketing
 - Moral Development, Ethics & Business
- 2015-2018: **AQUILAB, Lille, FR - Project Manager**
Leadership, People management, Problem solving
- 2015 - 2016: **AQUILAB, Lille, FR - Advanced Software Developer**
Analytical skills, Organizational skills
- 2013 - 2014: **AQUILAB, Lille, FR - R&D Engineer**
Team player, Multicultural communication

Education

- 2018-2019: **emlyon business school, France - full-time MBA**
International Strategy, New Venture and MNE Management, Entrepreneurship
- 2008-2013: **Erasmus University Rotterdam, Rotterdam, NL - Doctorate Degree**
Departments of Medical Informatics & Radiology - Cardiovascular disease
- 2005-2008: **ENSEEIHT, Toulouse, FR - Master of Engineering Degree in Electronics**
Signal and Image processing specialty

Languages

French (Native / Bilingual), English (Fluent), Dutch (B1 level), Turkish (Basic)

Additional information

Sports (kitesurfing, diving, hiking, biking, climbing, yoga), Dance (salsa, bachata), Travels

Suman KUMAR

Nationality: Indian

Email: suman.kumar@edu.em-lyon.com

Tel: +33 (0)7 66 28 20 90



Professional Profile

MBA mechanical Engineer with 13+ years of work experience in techno-commercial and managerial role in Medical devices, Defence equipment, Machines, Hand tools & Automotive.

Career Objectives

To take up consulting/ other techno-commercial job responsibility with a global company.

Professional Experience

2018–2019: **BNP Paribas, Paris, France – Risk Management consultant**

Working on a project for enhancing the risk-taking appetite of employees

2017–2018: **Groz Engineering Tools, Gurgaon, India – Assistant General Manager(R&D)**

- Headed hand tool Innovation, Product diversification and compliances
- Collaborated with marketing team in identifying new business opportunities
- Strategized market entry by Competitive business analysis of lubricant pumps
- Launched 3 products after Brainstorming, designing, costing and feasibility study

2012–2017: **Electropneumatics and Hydraulics, Pune, India – Senior Manager**

- Controlled R&D, Defence project proposal, costing, bid, plan, execution & review
- Developed UM vehicles, Missile loaders, Mine clearing system, 6-axis platform
- Managed 8 members team and developed 160Ton Servo-Mechanical Press with electric cushion, 10 Tube benders, 4 PET Blow moulding machines, several SPMs

2011–2011: **Clearpack Singapore, Singapore – Design Manager**

- Designed and customised End-of-line packaging machines for FMCG mfg
- Created cross functional team and conducted coaching for systematic work
- Restructured data and collaboration strategy for decentralised & diverse team

2008–2011: **Johnson & Johnson Medical, Mumbai, India – Design and Dev. Engineer**

- Performed ideation and design support for US, UK and Germany team
- Did device FMEA, process specification & manufacturing transfer for Asia market
- Worked on supplier development, agreements, regulatory and test procedures

2007–2008: **Tube Investments, Chennai, India– Manager (Engineer Design Center)**

- Led Process improvement, cost reduction and CAE for Automotive products
- Did material and process research for mechanical and metallurgical aspects
- Structured the Intern management and technical training system
- Mentored graduate interns and enhanced team motivation by team building

2005–2007: **Proteck (now Bharat Fritz Werner), Chennai, India – Design Engineer**

- Manufactured one Electric CNC Press brake and one co2 Laser cutting machine
- Searched large databases of machine patents and conducted market research

2003–2005: **CADCO CAD training and Services, Delhi, India – Senior Trainer**

- Freelance CAD trainer and Engineering Design Consultant
- Design project execution and budget estimation & negotiation

Education

2018–2019: **emlyon business school, France - full-time MBA - (QS world ranking-77)**

1999–2003: **Indian Institute of Technology, Kharagpur, India – Bachelor of Technology**
(Hons.) Mechanical Engineering, Grade point: 8.30/10 (QS world ranking-295)

Languages

English (Fluent), Hindi (Native), French (Beginner)

Additional information

Spending free time on travelling, reading B news, visiting exhibitions, joking, playing chess, etc.



Adrien LAÏ

Nationality: French

Email: adrien.lai@edu.em-lyon.com

Tel: +33 (0)6 76 98 09 58



Professional Profile

Resourceful and diligent project manager with 5 years of international experience in the railway industry. Skilled in negotiation, purchasing, logistics, contract management & project operations strategy.

Career Objectives

Seeking a leadership and coordinating role for innovative projects and companies. Aspire to experience the process of creating business opportunities where deep understanding of administration, finance, change strategy and business operations can be maximised to foster growth of the company.

Professional Experience

2018 – 2019: **Progress Partners – Business Strategy consultant**

Advising a Venture Capital Ecosystem on how to attract Start-Ups and global investors within the domain of performance and change management.

2016 – 2018: **Alstom – Project Operations Manager Kazakhstan & Azerbaijan**

- Lead of the project core team (10 people). Portfolio of 4 different locomotives.
- Contract negotiation, creation and follow up with international partners.
- Preparation of commercial offers of locomotives' sub-systems.

2015 – 2016: **Alstom – Project Sourcing Manager Kazakhstan**

- Lead of the project sourcing and purchasing activities (Team of 8 purchasers).
- Suppliers claim management and financial reporting.

2013–2014: **Alstom Saudi Arabia – Riyadh metro supplier development coordinator**

- Defining Legal and contractual risks and opportunities for suppliers' awarding strategy.
- Mapping, quality and financial assessment of potentials suppliers in the GCC.

Education

2018–2019: **emlyon business school, France - full-time MBA**

Entrepreneurship, Corporate & International Strategy.

2009 – 2012 : **ESC Troyes – Master's degree in Corporate Finance**

2006 – 2009: **University Jean Monnet – Bachelor's in business**

2003 – 2005: **Edouard Branly – High School Diploma in Electronics**

Languages

French (Native), English (Fluent) Spanish (Intermediate)

Additional information

Skydiving, French Boxing, Swimming, lived in 5 countries, travelled to over 40 countries.

Joojin LEE

Nationality: Republic of Korea

Email: joojin.lee@edu.em-lyon.com

Tel: +33 (0)7 81 97 43 79



Professional Profile

Highly skilled **international sales marketing and business development** professional with 12 years in automobile, machinery, IT, trading industry based on firm result-oriented mind. Serving volunteer as Certified Official Lifeguard licensed by ILA (Int. Lifesaving Association).

Career Objectives

Seeking an opportunity to find job for International sales & business development in France.

Professional Experience

2018 – 2019: **Renault Trucks, Volvo Group – Strategy Consultant (Lyon, France)**

Entrepreneurial Leadership Project. Identify significant industrial changes with proposing new business model of e-mobility for Renault Trucks

2012 – 2018: **Niigata Power System – International Sales & Marketing (Tokyo, Japan)**

- Deployed the reliable Niigata Diesel & Gas Engines (750rpm) to the globe
- Aftersales customer support for global ship owners and diesel power plants
- The Best Employee Award for Top Sales (2013, earned about USD 60 mil.)

2008 – 2011: **Yazaki Corporation – Cost Planning, Business Developing (Shizuoka, Japan)**

- Deployed cost managing system to 12 oversea factory, trained 250 workers
- Implemented first Korea branch office with business development strategy
- Secretarial and administrative support for top 30 executives in the firm

2007 – 2008: **IBM China – BPO Organizer, Remote Customer Service (Dalian, China)**

- BPO projects to set up customer support center for major US printer firm
- Human resourcing and managing technical crew for call center operation

2006 – 2007: **Dell China – Top Sales Representative (Dalian, China)**

- Michael Dell President Award for Top Sales & Customer Satisfaction
- Top Sales Award for software peripheral
- Top Sales Award for Point of Sales

Education

2018–2019: **emlyon business school, France - full-time MBA**

2002–2006: **Kwansei Gakuin University – School of Law, bachelor's degree**
International Law

Languages

Japanese (Native), Korean (Native), English (Fluent), Chinese (Basic), French (Basic)

Additional information

Rotary International Ambassadorial Scholar, Kibbutz Volunteer in Israel, Certified Lifeguard, Church Pianist / Praise & Worship Leader, Child Sponsorship for World Vision and UNICEF

Yifan LU

Nationality: Chinese

Email: yifan.lu@edu.em-lyon.com

Tel: +33 (0)6 62 12 66 45



Professional Profile

Served in police academy for 4 years, been a law enforcement for more than 3 years in Shanghai, China. Took part in dozens of crime investigations (mostly homicide cases). Then entered a private company working as a vice general manager mainly responsible for logistic, maintenance and tech support.

Career Objectives

Looking for opportunities within a multinational enterprise or organization in business development, strategy or law related positions to complement the skills and expertise acquired during my MBA.

Professional Experience

2018 – 2019: **Simon Kucher & Partners – ELP project**

- Consultancy project: Amazon's impact on French retail market
- Research methodology

2015 – 2017: **Shanghai UDAKA.Ltd – Vice General Manager**

- Logistic, cost control
- Maintenance and tech support
- Public relations

2013 – 2013: **Ministry of Public Security of the People's Republic of China (temporary transfer) – Secretary**

- Mobilizing police force at a national scale
- Drafting National legal guiding documents
- Liaison officer

2012 – 2015: **Shanghai Municipal Public Security Bureau – Detective, Data Analyst**

- Data, evidence collecting, intel analyzing,
- Field Ops: man hunt; undercover mission; street patrol
- Interrogation
- Drafting legal documents

Education

2018–2019: **emlyon business school, France - full-time MBA**

2008–2012: **People's Public Security University of China – Bachelor of Law**

Major in police force management, integrate available resources to enforce law. Using laws and other legal methods to fight crime as well as to protect the officers from potential danger; trained in combat skills

Languages

Chinese(Native), English(Fluent), Korean(Basic), French (Beginner)

Additional information

Amateur English interpreter; Movie/TV episode translator (English to Chinese)

Verónica MELÉNDEZ

Nationality: Salvadorian

Email: veronica.melendez@edu.em-lyon.com

Tel: +33 (0)6 84 13 56 22



Professional Profile

Highly motivated, dynamic and results-oriented professional with 10 years' experience in travel industry, shared services centres, finance and project management. Strong skills in leadership of cross-functional and multinational teams, negotiation and problem solving in complex environment.

Career Objectives

Looking forward to leveraging my business and financial expertise with innovation, change management and strategy development in an international context.

Professional Experience

2018 – 2019: **BIOMERIEUX – Strategic Business Consultant (Lyon, France)**

emlyon Entrepreneurial Leadership Project to design a new Performance Management process and change management plan of implementation and cultural change adoption.

2014–2018: **AVIANCA Holdings S.A.– Coordinator of Payment Methods (El Salvador)**

- Managed platform of payment methods across all sales distribution channels, geographies and business units, including 45+ acquirer banks in 50+ countries.
- Led an initiative to reduce operational costs by \$950k annually.
- Savings of \$20 Million after renegotiation of acquiring bank contracts.

2012–2014: **AVIANCA Holdings S.A.– Credit and Collections Supervisor (El Salvador)**

- Responsible for \$115 Million outstanding accounts receivable balances.
- Authorized credits to corporate clients, travel and cargo agencies.
- Improved performance metrics such as Days Sales Outstanding from 54 to 32 days, and bad debt from 24% to 10%.

2011–2012: **AVIANCA Holdings S.A.– Credit and Collection Analyst (El Salvador)**

- Analysed credit customer applications and drove performance metrics.
- Designed a single credit policy for all business units in Avianca Holdings.
- Implemented a web portal to manage all requests of credit analysis applications and established Service Level Agreements improving response times in 40%

2010–2011: **BANKIA – Risk Analyst (Valencia, Spain)**

Monitored credit agreement compliance. Performed annual reviews, assessed credit risks, generated and recommended appropriate risk ratings.

Education

2018–2019: **emlyon business school, France - full-time MBA**

Specialization in International Strategy and Multinational Enterprise Management

2010–2011: **Universitat de València, Spain – Master in Finance and Management Control**

2004–2009: **Universidad Centroamericana José Simeón Cañas, El Salvador – BA in Business Administration**

CUM LAUDE with Specialisation in international finance

Languages

Spanish (Native), English (Fluent), French (Advanced), Portuguese (Intermediate), Italian (Basic)

Additional information

Board of directors of Alliance Française San Salvador, voluntary work, travel and photography.



Romain MISEROTTI

Nationality: French

Email: romain.miserotti@edu.em-lyon.com

Tel: +33 (0)6 83 11 34 32



Professional Profile

Mechanical Engineering & Project Management Professional in the fields of Aeronautics and Aerospace. Focused on results, improvements and business opportunities.

Career Objectives

Generate positive impacts on people's life and companies' performance by managing organizations

Professional Experience

2018–2019: **emlyon business school, France - ELP for Doctibike**

Develop and implement the company's international strategy (Spain & Germany)

2015–2018: **Ariane Group – Business Manager – Project Manager for Military & Civil ground means application**

- Project Management Professional PMP® (budget negotiation, project set-up and monitoring) – Overall portfolio of around 4M€ / year – 10 000 h / year
- Definition of futures strategical manufacturing plants (>20 M€) according to the launcher's definition (logic of development, maturity ramp up, risk analysis)
- Multidisciplinary team management (Design Offices, Safety, Workflow Management, Secured Buildings, Launcher Design Office, plants, MOC)
- Communication with corporate and governmental entities

2013–2015: **SOGETI High Tech – Project Manager for Air France Industry (AWACS E3-F Mid-Life Upgrade) – overall project's costs >1,5M€, 6 people**

- Monitoring of the technical studies, manufacturing and installation and certification of the plane according to the CS 25
- Communicate inside and outside of the project (subcontractor, industrials and governmental entities).

2010–2013: **SOGETI High Tech – Head of the Mechanical Engineering section at EADS**

- Workload & Resources management (15 people)
- Business Negotiation (Annual Turnover > 1M€)

Education

2018–2019: **emlyon business school, France - full-time MBA**

2007–2009: **Université de Marne-La-Vallée – Master's Degree**

Project Management, Industrial System Design, Manufacturing Engineering

2005–2007: **Université de Marne-La-Vallée – Bachelor's Degree**

Sciences & Technics for Engineers (Mathematics, Physics, Applied Sciences for engineers)

Languages

French (Native), English (Fluent)

Additional information

Regular practice of swimming and running, interested in foreign cultures

Jens Edgardo MONGE ZVIETCOVICH

Nationality: Peruvian

Email: jens.mongezvietcovich@edu.em-lyon.com

Tel: +33 (0)6 36 41 64 02



Professional Profile

Civil engineer with 9 years of experience, with the ability to work in operations and strategy by linking both needs in safe, efficient, and, sustainable projects. Capable to lead and strengthen the communication in multidisciplinary teams.

Career Objectives

To work in a strategic management consulting position with the objective of helping companies to grow in profitability by providing value to society and respecting the environment.

Professional Experience

2018–2019: **NEOLYS DIAGNOSTICS - Consultant**

Entry Strategy planning for their radio sensitivity tests in France, UK and Italy

2018–2019: **LAMSAC, Vinci Concessions - Project specialist**

I was in command of start up the fire control system of the “Linea Amarilla” Tunnel achieving the certification of firefighters. Also, I reviewed the future maintenance documentation and drafting terms of reference for the tender for periodic or emergency maintenance of the system.

2015–2018: **ARCADIS - Project Coordinator**

During the two last years of the construction of a 2Km tunnel under the Rimac river in the city of Lima. I worked as a field project consultant, mediating between the client Vinci Highways and the construction company. My responsibilities were; control the work made by the contractor, identify and resolve incompatibilities and complications in the field, collaborate with the site engineer director engineer solutions and changes. Additionally, I represented the client by performing the guidance during control visits.

2014–2015: **LIMA AIRPORT PARTNERS - Rent and concessions analyst**

I was engaged of monitoring and contract administration during project development, obtaining licenses and construction work for maintenance workshops for ground handling services at Jorge Chavez International airport.

Education

2018–2019: **emlyon business school, France - full-time MBA**

Specialization in international strategy and multinational enterprise management.

2003–2009: **UNIVERSIDAD NACIONAL SAN ANTONIO ABAD - B.S in Civil Engineering**

Bachelor of Engineering focus in design construction and planning of civil infrastructure.

Languages

English (Fluent), Spanish (Native)

Additional information

Swimming, tango, photographer.

Maud MOULIE

Nationality: French

Email: maud.moulie@edu.em-lyon.com

Tel: +33 (0)6 23 77 78 60



Professional Profile

Oil & gas engineer with 6 years' experience. Complete imaging for drilling project management proficiency: initial opportunities identification and full recommendation analysis for major petroleum companies. Clear communication skills across senior executives. International senior project manager. Fluent across English and Spanish speakers.

Career Objectives

Looking forward to moving to a "decision maker position" in SMB company to combine my technical and managerial skills.

Professional Experience

2018 – 2019: **DOCTIBIKE – Business consultant (Lyon, France)**

- European market environment analysis
- B to B partners identification
- Go to market strategy

2015 – 2018: **CGG – Senior Geophysicist engineer, Project leader (Madrid, Spain)**

Seismic imaging projects for Repsol exploration department

- Communication with and advice to client
- Project scheduling (Gantt chart) and reporting
- Quality control
- Presentations to exploration committee

2012–2015: **CGG – Geophysicist engineer, Project leader (Massy, France)**

Seismic imaging projects for major petroleum companies (Lundin, Kosmos)

- Analysis, management and resolution of complex problems
- Encounter with clients for advice, technical presentations and reporting
- Junior staff mentor

Education

2018–2019: **emlyon business school, France - full-time MBA**

International strategy, MNE management

2007–2012: **Institut Polytechnique Lasalle Beauvais – Geologist engineer**

Master degree

Languages

French (Native), English (Fluent), Spanish (Fluent)

Additional information

Tennis, Hiking

Houssine MOURTAJI

Nationality: Moroccan

Email: houssine.mourtaji@edu.em-lyon.com

Tel: +33 (0)6 99 63 69 12



Professional Profile

Highly motivated Electromechanical engineer, with an experience of over than 3 years in The National Electricity Office in Morocco as a Maintenance Manager in Gaz Turbines Power Plants. I have excellent skills in group management and an expertise in resolving complex problems.

Career Objectives

Looking forward to combine my engineering skills with the finance background I'll learn during my MBA, to make a perfect manager in the future and contribute to the development of International companies.

Professional Experience

2018 -
ongoing:

BNP Paribas – Risk Management Analyst

- Analyse the reasons of lack of innovation among BNP Paribas employees
- Define the different aspects of failure in the company
- Deliver a framework of how to encourage innovation without fear of failure

2016–2018:

National Electricity Office – Maintenance Manager

- Management of Diesel Engines and Gas turbines productions
- Project management of a new Diesel MAN thermal Power Plant in Laayoune

2015–2016:

National Electricity Office – Maintenance Engineer

- Carrying out studies and improvement propositions for a better exploitation of the Power Plants
- Planning of Systematic Maintenance of the Power Plants' different equipment
- Monitoring the preventive and corrective maintenance of the Diesel and Gas Turbines Power Plants

Education

2018–2019:

emlyon business school, France - full-time MBA

International Strategy & Management

2010–2014:

National Superior School of Mines in Rabat – Engineering Diploma

Electromechanical and Industrial Maintenance Engineer

2008–2010:

Preparatory Classes for National Engineering Schools – CPGE

Sciences and Electric Technologies

Languages

Arabic (Native / Bilingual), French (Fluent), English (Fluent)

Additional information

Sports (Football, Jetski, hiking...), Reading, Music (Blues, Pop), Discovering new cultures

Dominique PAIS

Nationality: French

Email: dominique.pais@edu.em-lyon.com

Tel: +33 (0)6 47 64 46 28



Professional Profile

As an engineer I have had the chance to have a wide scope. I started with technical jobs in microelectronic and electronic fields and my last assignment was to manage subcontractors in electronic boards manufacturing within an international context.

Career Objectives

Making a career change from Engineering to managerial roles in Strategy and Finance.

Professional Experience

2018 – 2019: **DOCTIBIKE – Consultant, International business strategy development**

- Analyze an international market
- Propose and validate an entry strategy
- Implement the strategy in the chosen countries

2016–2018: **ALSTOM – Supplier Product Quality Engineer**

- Manage, develop and challenge of international suppliers (Italy, Thailand, Hungary...)
- Leader of different gate reviews representative of the maturity of the products

2013–2016: **ALSTOM – Industrialization Engineer**

- Manage and coordinate different departments (Production, Design, Subcontractors...)
- Ensure production follow-up and respect of deadlines (Quality, Cost, Lead-time)
- Prototypes industrialization (boards, cubicles...)

2009–2013: **ST-ERICSSON – Test/Product Engineer**

- Validate new design and process changes
- Develop a new test strategy in an international context (RF measurement) and implement it in Singapore

Education

2018–2019: **emlyon business school, France - full-time MBA**

2009–2012: **Ei.CESI – Master of Engineering degree**

Electrical Engineering

2007–2009: **Universite Joseph Fourier – Technical college**

Technical college Applied physics and measurements processus

Languages

French (Native), English (Fluent, 920 on TOEIC test)

Additional information

Sport: squash (1 or 2 times a week). I love climbing.

Joel PESTANA DE ORNELAS

Nationality: Venezuelan / Portuguese

Email: joel.pestanadeornelas@edu.em-lyon.com

Tel: +33 (0)6 13 32 06 44



Professional Profile

- Results-oriented professional with an analytical approach to problem solving
- Highly motivated, excel at developing partnerships and strategies that create value

Career Objectives

Looking to work in an international environment as a business developer.

Professional Experience

2018-2019: **Simon-Kucher & Partners - External Consultant**

- Provided strategic recommendations for smaller players to face Amazon
- Studied Amazon's impact on the French online & offline retail sector

2014-2018: **EDF - IT Operations & Project Manager**

- Team leader for the digital transition, big data and documentation group
- Performed cost reduction, CRM, and Lean Six Sigma
- Served +30.000 workers in nuclear, hydroelectric and thermal power plants
- Guided the work of technical teams and developed and maintained key partnerships

2012 - 2014: **E-commerce Entrepreneur**

Managed and developed several e-commerce websites and designed digital marketing operations in the health and entertainment sectors

2013 - 2013: **Atos Worldline - Software Engineer**

Education

2018-2019: **emlyon business school, France - full-time MBA**

Master's in Business Administration - New Venture Management & Marketing

2009-2014: **INSA de Lyon, FR - MSc. Telecommunications & Computer Engineering**

Department of Telecommunications, services & applications.

2012-2013: **Chalmers University of Technology, Sweden - International Exchange**

Department of signals and systems.

Languages

English (Bilingual), French (Bilingual), Spanish (Native), Portuguese (Workplace Proficient)

Additional information

Member of toastmasters international, avid chess player and audiophile.

Patrick SEEDEL

Nationality: German

Email: patrick.seedel@edu.em-lyon.com

Tel: +49 176 2172 9500



Professional Profile

- Engineer with Entrepreneurial Mindset
- Aerospace Professional & Expert in Defence Environment
- Multinational Project and Team Management

Career Objectives

Corporate Entrepreneur & Business Developer

Professional Experience

- 2018–2019: **Consulting Project - Progress Partners (Paris / Lyon, France)**
(9 months) Develop a VC Ecosystem to attract innovative start-ups as well as investors within the domain of performance improvement and change management
- 2014 – 2018: **Liaison Officer & Consultant - Spanish Air Force / AIRBUS (Madrid, Spain)**
(4 years)
- Consulting towards multinational stakeholders (ESP, GE, UK, IT)
 - Setting up and implementing the Eurofighter In-Service Optimization Program as well as driving the integration of modifications and upgrades
 - Multicultural teamwork and diplomacy
- 2012 – 2014: **Project Manager - German Air Force / AIRBUS (Ingolstadt, Germany)**
(3 years)
- Project and Task Management within specialist teams
 - Analysis, management and resolution of complex problems
 - Civil-Military Collaboration
- 2011 – 2012: **Engineering Officer - German Air Force (Jagel)**
(7 months)
- Leading technical units within the air wing
 - Managing the complex operations within the air wing
 - Assuming responsibility for personnel, material and
- 2006 – 2007: **Officer Cadet - German Air Force (various locations)**
(13 months) Officer Academy Programme

Education

- 2018–2019: **emlyon business school, France - full-time MBA**
Specialization: Digitalization & New Venture Management
- 2016 – 2016: **SITRAIN (SIEMENS Training) - Project Management (PMI)**
PM Basics, structuring of projects, project planning, cost and resource management, risk management, controlling, coaching, conflict management
- 2009 – 2011 : **Helmut-Schmidt-Universität - M.Sc. in Information Technology**
Master Thesis as part of a collaboration project with Airbus in adapting a fuel cell for an Airbus A380 as a replacement for its Auxiliary Power Unit (APU).
- 2007 – 2009: **Helmut-Schmidt-Universität - B.Sc. in Electrical & Information Engineering**
Bachelor Thesis in electromagnetic compatibility (EMC).

Languages

German (native), English (fluent), Spanish (fluent), French (intermediate)

Additional information

Passionate about Urban Air Mobility, Drones and Aerospace.

Pranay SINGH CHOUDHARY

Nationality: Indian

Email: pranay.singhchoudhary@edu.em-lyon.com

Tel: +33 (0)7 51 20 34 55



Professional Profile

Project Management Lead with more than 8 years of professional experience at Accenture. Catered top 20 international clients in Communication and Technology industry. Honoured with 30+ excellence awards for Leadership, team work and project management capabilities.

Career Objectives

To obtain an executive or senior level management position which will combine my business acumen and experience with my technology background and allow me to directly contribute to the growth and success of an organization.

Professional Experience

2018–2019: **STRAND COSMETICS – Business Strategy Consultant (ELP Project)**

Development of new business model/ new company for recent innovation.

2015–2018: **ACCENTURE (Client: T Mobile) – Team Lead**

- Lead a team of 11 to ensure that all 19 teams project teams adhere to quality standards and meet project delivery deadlines. Gain-(\$6 Million).
- Performed comprehensive auditing of cost index breakdown, identifying expenditure gaps, proposing solutions resulting in savings (\$568000).
- Created “spotlights” at media tech fairs for T-Mobile, promoting high end product solutions to new customers worth \$8.9 Million

2013–2015: **ACCENTURE (Client: Walt Disney + ESPN) – Senior Software Engineer**

- Simulated test leadership and team management for Disney Geo Site Testing saving \$11 Million in international copyright loss.
- Spearheaded weekly meeting with Client leadership on progress and barriers.
- Slashed expense by 40% post implementation of process improvement plans co designed with client project management team.

2009–2013: **ACCENTURE (Client: SFR) – Software Engineer**

- Managed service incident team of 5 working on severity 1 and 2 bugs fixes, ensuring compliance with SLA leading to savings for Accenture worth Eur 1.4M.
- Designed user management tool for Unix servers implemented and used by 18 clients generating additional revenue of Eur 148K.
- Operated release management activities for business contract of Eur 7.4M.

Education

2018–2019: **emlyon business school, France - full-time MBA**

2005–2009: **IILM University, India – Bachelor Of Technology**

Graduated Engineer in Mechanical Engineering stream with first division

Languages

French (Bilingual), English (Fluent) and Hindi (Fluent)

Additional information

Accenture Star Performer and Accenture Excellence Award (2012,13,15 & 17), National Athletic Champion (1999 and 2000), Luge Skating Silver Medal – INDIA (1999 and 2000).

Sharad Pratap SINGH

Nationality: Indian

Email: sharad.singh@edu.em-lyon.com

Tel: +33 (0)7 67 94 59 44



Professional Profile

A dedicated professional with 7+ years of combined experience in Telecom & Audio-Visual industry. Specialized in Project Engineering & Management, Service delivery, Operation & Maintenance, Customer Support.

Career Objectives

Looking at new opportunities with leadership challenges in a progressive organization to leverage my resourceful experience and newly acquired academic skills.

Professional Experience

2018–2019: **Renault Trucks – External Consultant (MBA ELP Project)**

Collaborated with the Renault Service team to develop a new and better service solution for helping their customers in the best possible way.

2012–2017: **Barco Electronic Systems & Pvt. Ltd. – Customer Support Sr. Engineer**

- Division: Control Room; Worked in Service as well as Project division.
- Responsibilities: Solely responsible for the solution of any technical issue (SW & HW), upgrade, preventive maintenance, purchases under AMC, new order & proposals, contract renewal, maintenance contracts, contract expiry reminders and follow-ups, invoices and payment follow-ups, for all the customers in Mumbai /Pune region. I was also looking after all the major projects in the same region.
- Projects: Mumbai City Surveillance (Larsen & Toubro project), Airtel Network Experience Centre, Gurgaon (World's biggest network-based Video Wall) etc.

2011–2012: **Aura Comnet Pvt. Ltd. – Base Station Subsystem (BSS) Engineer**

- Worked on various telecom projects (BTS & BSS Level) within Delhi.
- Responsibilities: Integration, Commissioning, Expansion, Acceptance test etc.

2010–2011: **Relcom Engineering Pvt. Ltd. – Site Engineer**

- Worked on various telecom projects (BTS level) in different parts of India.
- Responsibilities: Installation, Integration, Commissioning, Acceptance test etc.
- Projects: Aircel-ZTE 3G Implementation Gujrat, Loop-Ericson 2G/3G Mumbai

Education

2018–2019: **emlyon business school, France - full-time MBA**

Specialization: MNE Management, Marketing & Digitalization

2005–2009: **Vishveshwarya Institute of Eng. & Technology - Bachelor of Technology**

Electronics & Telecommunication (4 years); Scored 70.4%.

Languages

Hindi (Native), English (Proficient), French (Beginner)

Additional information

- Hobbies: Gardening, Managing aquarium, Exploring and Integrating software and apps.
- Skills: Project Planning, Team Management, Customer Service, Project Management, Control Room Devices, Computer Networking, Audio-Visual Devices, Videowall, Displays, Controllers, Projectors, AV Encoders & Decoder, Troubleshooting, GSM Telecom etc.

Sarthak SINGHAL

Nationality: Indian

Email: sarthak.singhal@edu.em-lyon.com

Tel: + 33 (0)7 68 44 37 48



Professional Profile

A professional with 3+ years of experience in Manufacturing process management, Business Analysis, transition management & testing in manufacturing and IT-Telecom domain. Highly proficient in requirement gathering, identifying goals for the team and developing strategies.

Career Objectives

Looking to work in a multicultural environment where I can couple my operations management skills with strategy development and achieve mutual growth through change and innovation.

Professional Experience

2018 - Present: **FERMOB (France) - Operation and supply chain consultant**

- Leading outdoor furniture and lightings manufacturer in France and USA
- Conducting thorough diagnostic of the end to end manufacturing process
- Developing a short-term and a long-term action plan for the company
- Developing organization and process evolution roadmap

2017-2018: **TYCON Cables India Pvt Ltd - Manufacturing Project Manager**

- Planned and organized end to end manufacturing process and production schedules for time-line based projects
- Developed the skill of estimation and negotiation of the project budget and timescales with clients and management

2015-2017: **IBM India - Business Analyst**

- Interacted directly with the client team in Canada throughout the project phase to analyze the requirements and enrich the user experience
- Translated business requirements into functional-specific designs and configuration, detailed requirement specifications and use cases
- Created and maintained project schedules by developing project plans & specifications and tracked all phases of the project product/service lifecycle

Education

2018-2019: **emlyon business school, France - full-time MBA**

Specialization in International Strategy and MNE management

2011-2015: **University of Petroleum and Energy Studies, Dehradun, India - Bachelor of Technology in Electronics**

Completed with knowledge of design and analysis of electronic devices and components and integrated circuits for numerous applications.

Languages

French (Beginner), English (Fluent), Hindi (Native)

Additional information

Developed keen interest in Football, Cricket, travelling, and electronic music over the years

Marcus Vinicius SOARES

Nationality: Brazilian

Email: marcus.soares@edu.em-lyon.com

Tel: +33 (0)6 79 13 04 87



Professional Profile

Experienced professional with 07 years of practice in the wealth management industry. Strong communication and leadership skills, working with cross-cultural teams on different levels. Solid experience in family office operations and M&A with focus on venture capital investments.

Career Objectives

Leverage my experience in the private equity and venture capital industry in order to consolidate a strategic role in the consulting, investment funds, and banking sectors.

Professional Experience

- 2011–2017: **OTTO CAPITAL – Legal Counsel**
- Developed the family office’s legal department focused on Corporate Law, M&A, Asset Management, Intercompany Financing and Real Estate, reporting directly to the Chairman and Founder, coordinating offshore structures holding financial and industrial assets worth USD 600 Million.
 - Managed all legal matters of company’s portfolio in venture capital investments, advising from (i) first acquisitions in early-stage companies (Seed Capital); (ii) fundraising by financing through direct stock or convertible securities; and (iii) exit negotiations by sale or closure of start-up companies.
- 2010–2011: **FFA Legal – Corporate Lawyer**
- Administered matters on Mining Law, Corporate Law and Foreign Investments.
 - Organized license requests to the Brazilian Mining Department, granted to explore lands by foreign mining corporations.
- 2005–2007: **CVM – Securities and Exchange Commission of Brazil**
- Focused on Capital Markets at the Public Offering Technical Department
 - Worked at the Board of Directors, elaborated reports and Commissioners’ Votes

Education

- 2018–2019: **emlyon business school, France - full-time MBA**
Full-time International MBA
- 2017–2017: **University of St Gallen – St Gallen, Switzerland**
Extension Course in Business Management
- 2011–2011: **Sorbonne University – Paris, France**
Intensive Course in Continental Law
- 2003–2009: **University of the State of Rio de Janeiro – Rio de Janeiro, Brazil**
Bachelor of Laws, LL.B

Languages

French (Fluent), English (Fluent) Spanish (Basic), Portuguese (Native)

Additional information

Jogging, Swimming and Cinema

Peter TAYLOR

Nationality: American

Email: peter.taylor@edu.em-lyon.com

Tel: +33 (0)6 19 54 55 51



Professional Profile

Supply Chain professional with 6+ years of consulting and operations management

Career Objectives

To develop and lead high performance global supply chain teams, strategies, and objectives

Professional Experience

2018–2019: **Fermob – Supply Chain Consultant – Thoissey, France**

Diagnostic of growth challenges and short-term / long-term recommendations

2018–2015: **McMaster-Carr Supply Co. – Operations Manager**

- Rotated through 17 office and warehouse departments
- Responsible for budgeting, staffing, and operating performance for a team of 39 employees
- Implemented new employee performance and feedback management process resulting in quality and productivity improvements
- Designed corporate stocking strategy for cut-to-length items
- Optimized the parameters for determining parcel and freight shipments

2015–2011: **Capgemini – Senior Consultant – New York, New York**

- Cross-Functional consultant for the transformation of Demand and Supply Planning processes for retailers with annual revenues ranging from \$1B-\$50B
- Led future state design workshops including developing demand hierarchies, statistical forecasting capabilities, and advanced replenishment planning, deployment and ordering strategies
- Led the development and execution of business scenario based end-to-end testing, including the coordination of all activities of the offshore testing team and client business analysts across new and legacy systems
- Developed and facilitated Change Management & Training materials and learning sessions for Demand and Supply Planning role

Education

2018–2019: **emlyon business school, France - full-time MBA**

Specialization in International Strategy & Multinational Enterprise Management

2007–2011: **Michigan State University – Bachelor of Arts**

Eli Broad College of Business - General Management

Languages

English (Native), French (Bilingual), Spanish (Intermediate)

Additional information

Volunteer income tax preparer for low income US families
emlyon competitive basketball team

Yogesh VASUJA

Nationality: Indian

Email: yogesh.vasuja@edu.em-lyon.com

Tel: +33 (0)7 58 87 73 83



Professional Profile

International Sales / Exports / B2B Specialist

Career Objectives

To become "International Sales Manager"

Professional Experience

2018–2019: **Strand Cosmetics Europe - ELP Project on Business Expansion**

2016–2018: **Somany Ceramics Limited - Sr. Executive - International Business**

Somany Ceramics holds the rank 2nd (brand recognition and production capacity) out of 600+ players in Indian tiles industry

- Started business in 4 countries, viz. South Korea, Fiji, Brunei and Vietnam from scratch within 8 months of joining

2013–2016: **LT Foods Limited - Executive Export Sales (Industry : Fast Moving Consumer Goods)**

LT Foods owns the international brands and holds the 2nd rank in Indian branded rice industry

- Handled international business of worth \$47 Million in Asia Pacific, Europe and South America
- Successfully handled private label projects of European brands
- Coordinated with and monitored supply chain, documentation, finance and quality control to ensure smooth execution of export orders

Education

2018–2019: **emlyon business school, France - full-time MBA - Entrepreneurship**

2016–2017: **Amity University - Post Graduate Diploma in International Business**

2014–2016: **Sikkim Manipal University - MBA (Marketing)**

2010–2013: **Sikkim Manipal University - Bachelor of Business Administration**

Short Term Programs:

Nov 2015 - March 2016 Indian Institute of Foreign Trade - MDP Program In International Sales & Marketing

April 2012 - Aug 2012 Foreign Trade Development Centre, New Delhi - Diploma in Export - Import Management

Languages

English, French (B1) and Hindi

Additional information

Taught Spoken English to Working Professionals and associated with eBIZ.com Pvt. Ltd. at age 18 to spread computer education; and expanded organization's network.

Kumar Shaurya VEER

Nationality: Indian

Email: kumar.veer@edu.em-lyon.com

Tel: +33 (0)7 53 60 79 56



Professional Profile

I am a highly motivated professional with a background in engineering and experience in finance with expertise in operations, strategy, management, analytics and marketing and having an extensive volunteering experience of teaching. Complimenting these are my soft skills of communication, integrity, creativity, positivity and geniality.

Career Objectives

I am looking to leverage my competencies for a role in project management or consulting on the international stage in a mutually symbiotic manner.

Professional Experience

2018–2019: **Strand Cosmetics Europe – Strategic Business Consultant**

Tasked with development of a new business model and/or a new company for a recent innovation as part of the Entrepreneurial Leadership Project at emlyon

2017–2018: **State Bank of India – Branch Manager**

- Entrusted with full operational control inclusive of development strategy, profitability, marketing, sales, customer relations etc of a Branch with a portfolio of 490 million in deposits, 220 million in loans and nil Non-Performing Assets
- Sanctioning of loans to customers: individuals and corporates, amounting to a total of 150 million
- Ensured seamless implementation of the Goods and Services Tax regime for corporate entities

2015–2017: **State Bank of India – Probationary Officer**

- Retail Banking and Investment: Retail loans and portfolio management
- Commercial Banking and Investment: Commercial credit and asset management of corporate entities
- Foreign Exchange: Undertaking day to day transactions regarding inward/ outward remittances, bank guarantees and letters of credit
- Agricultural Banking: Advances for agricultural and allied activities
- Managed grass-root operations during the Demonetisation of 2016 in India

2011 – 2014: **The Good Samaritans School – Part-time Volunteer**

- Gave Mathematics and English lectures to underprivileged children
- Consulted on managerial and systems

Education

2018–2019: **emlyon business school, France - full-time MBA**

Specialisation in International Strategy, Digitalisation and New Venture Management

2007–2011: **Netaji Subhash Institute of Technology, New Delhi
Bachelor of Engineering – Instrumentation and Control Engineering**

Instrumentation deals with measurement of operational parameters, and control engineering applies control theory to design systems with desired behaviours.

Languages

Hindi (Native), English (Fluent), French (Intermediate), Japanese (Basic)

Additional information

Interests: Advanced arithmetic, reading fiction, outdoor sports

Chandramoulee VENKATACHALAM IYER

Nationality: Indian

Email: chandramoulee.venkatachalamiyer@edu.em-lyon.com

Tel: +33 (0)6 05 75 44 73



Professional Profile

Mechanical Engineer, having 6 years of technical experience in both Project and Operation Management in a Cement industry. Hands-on experience in Installation, commission and maintenance of a Cement manufacturing Unit, inventory management and supply chain activities.

Career Objectives

To make best use of my experience and leverage my creative thinking ability, management skills and leadership competencies into an Operations Manager role in a Multinational enterprise.

Professional Experience

- 2018 – 2019: **Fermob (MBA ELP) – External Consultant - Supply Chain**
Analysing supply chain issues and proposing a strategic roadmap
- 2016–2018: **Ambaji Marketing – Assistant Manager- Operations**
- Management of Supply Chain activities
 - Management of daily activities-Allocation of manpower and resources
 - Inventory Management and warehouse management
- 2015–2016: **Nirma Limited – Engineer**
- Planning of shut down and preventive maintenance activities
 - Management of inventory
 - Management of manpower and other resources for daily activities
- 2015–2015: **Dalmia Bharat Cement – Engineer**
- Planning of shut down and preventive maintenance activities
 - Management of manpower and other resources
 - Inventory management and maintaining Proper safety at work
- 2012–2014: **Siddhivinayak Cement Private Limited – Engineer**
- Analysis of mechanical equipment erection drawings
 - Supervision of ground assembly of machine parts imported from Germany
 - Erection and commissioning of Pyro-Section
 - Management of resources such as manpower, tools, finance etc
- 2011–2012: **DCW Limited – Graduate Engineer Trainee**
- Maintenance of centrifugal pumps, screw conveyors and Belt Conveyors.
 - Planning and allocation of manpower for daily work activities

Education

- 2018–2019: **emlyon business school, France - full-time MBA**
Specialization – International Strategy and Multinational Enterprise Management
- 2007–2011: **Government Engineering College Dahod – Bachelor of Engineering**
Mechanical Engineering

Languages

English (Fluent), Tamil (Fluent), Hindi (Fluent), Gujarati (Fluent)

Additional information

Love to travel and explore different places and cultures, Interested in Adventure sports, State level Badminton and Football player.

Nathan VESSELS

Nationality: United States of America

Email: nathan.vessels@edu.em-lyon.com

Tel: +33 (0)7 67 56 83 93



Professional Profile

Finance professional with comprehensive financial management experience. Oversaw 50+ projects per year (cumulative +\$50M in revenue) at a large multi-national corporation. Provided recommendations to executive leadership based on thorough financial analysis.

Career Objectives

Grow intellectually, professionally, and financially while developing a network of interesting and motivated individuals who are interested in working in smaller organizations and entrepreneurship.

Professional Experience

- 2018: **BNP Paribas – Risk Analyst ELP**
- Set the innovation strategy for RISK and provide tools and methodologies to support the development of innovations in the ideation phase
 - Connect the different internal/external players of the innovation ecosystem
 - Centralize all innovations within RISK via the RISK Innovation Portfolio
- 2014–2018: **Capgemini – PMO Lead**
- Financial Analysis
 - Statement of Work Management
 - Resource Management
 - Executive Financial Health Reporting
- 2014–2014: **SilverCloud Partners – M&A Analyst**
- DCF Analysis
 - Research and Analysis
 - Campaign Management

Education

- 2018–2019: **emlyon business school, France - full-time MBA**
- 2007–2011: **University of Georgia Terry College of Business – B.B.A**
Banking and Finance
- 2003–2007: **Cartersville High School – College Preparatory Diploma**

Languages

English (Native), French (Intermediate)

Additional information

Ronald McDonald Charity House, University of Georgia Drumline, Guitar/Voice, Racquetball

Rui WANG

Nationality: Chinese

Email: rui.wang@edu.em-lyon.com

Tel: +33 (0)6 31 56 38 06



Professional Profile

Logistics & Supply Chain Management, Business Consultant, and Sales Fields of Manufacturing, Retailing, E-commerce. 12+ years international working experience.

Career Objectives

Building an integrated Supply Chain & Logistics in order to improve its efficiency, cost saving measures without compromising quality of material flow. Coordinating international business.

Professional Experience

2018 – 2019: **RENAULT TRUCKS, France – Strategy Consultant**

- Benchmark of changes already engaged (car industry, trucks industry...)
- Analysis of challenges and impacts: financial, human, commercial to adapt
- Proposal of business model's evolution for manufacturers & distribution
- Implementation plan: key steps, efforts, expected outcomes, time schedule

2017–2018: **HomeDirect, New Zealand – Territory Manager**

- Managed territory financial and database targets as set out
- Educated all customers on the full multi-channel retail service the breadth of products and finance payment options available.

2010–2016: **BOSCH Automotive, China – Logistics Manager**

- Process owner of logistics and interface with other functional departments.
- Business planning based on value stream and derived plant targets
- Job creation, headcount planning, and qualification of all associates
- Supervised performance of over thirty 3rd party warehouses
- Coordinated IT solution to ensure a fast, smooth information flow
- Enrolled quality methodology in Logistics and supply chain (8D, FMEA, audits)

2006–2008: **Cal-Comp Electronics (OEM), Thailand – Planning Officer**

Planning for material and production, inventory control, spare parts exports

Education

2018–2019: **emlyon business school, France - full-time MBA**

Digitalization + Multinational Enterprise Management

2002–2006: **Assumption University of Thailand – BBA**

General Management

Languages

Chinese (Native), English (Fluent), Thai (basic)

Additional information

Travels, sports, Economics & business study, cooking, etc.

Andrew WILSON

Nationality: American

Email: andrew.wilson@edu.em-lyon.com

Tel: +33 (0)6 79 72 35 00



Professional Profile

I have spent my life as an educator involved with international teaching and learning. My environment has ranged from primary schools to universities (ages 6 to 80). Having worked with individuals from nearly 70 countries, I am very keen on interacting in a global environment.

Career Objectives

Use my international education experience in a career that builds on my interpersonal & rapport-building skills, but can also drive financial growth and human development

Professional Experience

- 2018–2019: **BNP Paribas – Risk Innovation Consultant**
- Analyzing and reconceptualizing notions of failure among risk innovators
 - Developing workshops and training techniques on learning from failure
- 2014–2018: **Florida State University – Faculty (Center for Intensive English Studies)**
- Worked with Graduate School preparing international students for college
 - Taught classes dealing with grammar, composition, and speaking proficiency
 - Worked as publications coordinator and on institute accreditation
- 2011–2014: **University of Florida – Instructor (English Language Institute)**
- Taught non-native English speakers presentation skills and grammar
 - Taught and re-developed curriculum for Business English course
- 2006–2008: **Decatur County Schools (Georgia, USA) – Grade 7 Social Science Teacher**
- Taught between 80-120 students geography, history, and economics
 - Represented school in state curriculum and assessment item review

Education

- 2018–2019: **emlyon business school, France - full-time MBA**
- Focus on Marketing & Multinational Enterprise Management; Class representative.
- 2008–2012: **University of Florida – Masters of Education**
- Curriculum and Instruction related to English to Speakers of other languages and Bilingual Education; editorial board of African Studies Quarterly journal
- 2002–2006: **Emory University, Atlanta, USA – Bachelor of Arts in Anthropology**
- Focus on linguistic anthropology & cultures of Africa; Minor in education
- 2004–2005: **University of Cape Town, South Africa – Honours Coursework**

Languages

English (Native), French (high intermediate), Spanish (low intermediate)

Additional information

Exercise & fitness, work with LGBT awareness in a religious (Christian) setting, pet (cat) rescue and rehabilitation, promotion Cystic Fibrosis health and awareness

Lifang XU

Nationality: Chinese

Email: lifang.xu@edu.em-lyon.com

Tel: +33 (0)7 53 30 04 62



Professional Profile

My positive “can-do” attitude has allowed me to flourish in sales, marketing as well as life. As a highly motivated and results driven individual, I have four years international business experience. My confident and effervescent personality, cross cultural communication ability and etiquette enable me to face challenges and maximize the outcomes.

Career Objectives

To join an organization where I can use my marketing, management, supervision & administrative skills to benefit mutual growth and success.

Professional Experience

- 2018 – 2019: **Consulting Project - Progress Partners (Paris / Lyon, France)**
(9 months)
- Developing a venture capital ecosystem to accelerate attracting start-ups within the domain of performance improvement and change management
 - Creating a marketing strategy to attract investors
- 2014–2017: **Xiamen Luck Stone Co., Ltd - Marketing Director China**
- Managed the sales & marketing team in the hospitality furniture industry
 - Customer acquisition, projects management and business negotiations
 - Developed Trade show oriented marketing strategy on USA market
- 2013–2014: **Qianchuan Cocoa Company Products Ltd – Interpreter & coordinator (Lagos, Nigeria)**
- Interpreted for both parties in English and Chinese
 - Assisted acquisition of a local state owned cocoa bean factory
 - Procured ownership and share certificate from local state government

Education

- 2018–2019: **emlyon business school, France - full-time MBA**
Specialization: Marketing & Multinational Enterprise Management
- 2009–2013: **Dianchi College of Yunnan University – Bachelor’s Degree of Arts, English**
Business Negotiation, International Trading, Advanced English

Languages

Chinese (Native), English (Fluent), French (Basic)

Additional information

World travel, Scuba diving, Tango, Golf, Reading

Sujie YUAN

Nationality: Chinese

Email: sujie.yuan@edu.em-lyon.com

Tel: +33 (0)6 31 94 11 79



Professional Profile

Singapore government scholar and open-minded MBA talented with numbers and passionate in design, food & culture. 3-year corporate finance and building project management experience in Singapore, and 3-year hotel / golf / ski resort operational management experience in Japan.

Career Objectives

Looking for cultural change and international strategy leadership position in cross-cultural and international environment, preferably in real estate, hospitality & tourism industry.

Professional Experience

2018 – 2019: **Strand Cosmetics Europe, France – Business Consultant**

Consulting project on new technology branding and marketing

2017–2018: **Nest At The Trees, Niseko, Japan – Hotel Manager**

- Drafted and improved hotel standard operating procedures
- Negotiated supplier contracts and built marketing channels
- Hired, trained and supervised an international team of 15 employees

2015–2017: **Rockwood Hotel & Spa, Japan – Hotel Project Manager**

- Set up new English snow school, Burton rental shop, and Iwaki Café and Bar
- Implemented New Hospitality Management System
- Managed 10 groups of 80 Taiwanese customers by chartered flight

2012–2015: **GuocoLand Ltd. – Management Trainee – Project Executive**

- Group treasury company accounting and management accounting report
- Project management of Tanjong Pagar Centre, Singapore
- Project management Leedon Residence, Singapore

Education

2018–2019: **emlyon business school, France - full-time MBA**

Specialised in Finance and Multinational Enterprise Management

2014–2014: **BCAA, Singapore – Specialized Diploma of Building Cost Management**

1-year part-time program for building and construction professionals

2008–2012: **National University of Singapore, Singapore – Bachelor of Science**

Majored in Financial Mathematics and minored in Japanese Studies (JLPT N2)

Languages

English (Bilingual), Chinese (Native), Japanese (Fluent)

Additional information

Contract Bridge, Travel, Wine / Whiskey Tasting, Golf, Snowboarding, Fishing, Horseback Riding

Rebecca YUHAS

Nationality: American

Email: rebecca.yuhas@edu.em-lyon.com

Tel: +33 0(6) 67 55 19 52



Professional Profile

Dynamic and adaptable project designer, implementer, consultant, and manager with experience in Clinical Trials, Clinical Data Management, and Regulatory Affairs.

Career Objectives

Aiming to continue pursuing my career through a leadership position working with intercultural and international teams in the Life Sciences industry.

Professional Experience

2018-2019: **Business Strategy Consultant**

Neolys Diagnostics, Lyon, France
Sales entry strategy

2017 (8mo.): **Clinical Data Manager**

Statistics and Data Corporation, Arizona, USA

- Lead and manage study data management for CRO clientele
- Mentor all levels of Clinical Data Analysts
- Data management and study design consulting

2014-2017: **Clinical Data Manager | Clinical Affairs | Regulatory Affairs**

Accelerate Diagnostics, Inc., Arizona, USA

- Build Clinical Data Management department for start-up (quality system SOPs, templates, trainings)
- Lead and oversee all data management operations (EDC, eCRF design, testing)
- Qualify, select, and manage contract vendors
- Support clinical trial protocols, SOPs, and CSR creation, Site visits and training
- Support 510k FDA submissions including eCopy creation, formatting, meeting minutes and responses, final submission (clearance received 2017)

2012-2014: **Clinical Data Associate**

Roche Tissue Diagnostics, Arizona, USA

- Manage project specific data management activities
- Negotiate data contracts with external and internal partners
- Support Clinical Affairs department-monitoring, training
- Program SAS code to perform project specific data cleaning
- Representative for global initiatives to create standard processes

Education

2018-2019: **emlyon business school, France - full-time MBA**

International Masters in Business Administration

2008-2011: **Grove City College, Pennsylvania, USA - Bachelor of Arts**

B.A. Communication Studies, minor in Business Administration

Languages

English (Native), Spanish (Basic)

Additional information

Community development-Kenya (2017-2018), Sports (marathoner, yoga, volleyball), Traveling



Alexandre ZHANG

Nationality: French / Chinese

Email: alexandre.zhang@edu.em-lyon.com

Tel: +33 (0)6 22 50 72 42



Professional Profile

Passionate in business strategy and in finance with IT/IS background. During 8 years' experiences in sectors such as telecom, banking, commerce and supply chain, I developed strong analytical skills, IT/IS skills, function/sector skills and interpersonal skills.

Career Objectives

Looking for opportunities in international environment, preferably in financial services, industries or pharma as business/financial analyst/controller, business developer, business partner.

Professional Experience

- 2018 – 2019: **bioMérieux, Marcy l'étoile, Lyon – HR Performance consultant**
- Analyse of HR performance process
 - HR performance management improvement
- 2016–2018: **Carrefour Supply Chain, Evry – Financial and Business control manager**
- P&L reporting, monthly closure
 - Business partner/Business performance improvement
 - Data/Information analyst, key indicators improvement
- 2010–2016: **Carrefour France & Supply Chain, Massy/Evry – Reporting manager/ Procurement process manager**
- Procurement process improvement
 - Reporting production/Project management/Indicator improvement
- 2009–2010: **Société Générale, La Defense – HR C&B**
HR Compensation & Benefice review Reporting
- 2008–2009: **NOKIA (Alcatel-Lucent), Vélizy – Inbuilding wireless solution designer**
Inbuilding mobile network designer, worldwide solution coordinator

Education

- 2018–2019: **emlyon business school, France - full-time MBA**
Business strategy, Marketing, Finance, Economy, Team building/Teamwork, Interpersonal skills, Management
- 2007–2010: **Institut Mines-Télécom, Evry, France – Engineer Grande Ecole**
Information system, Information technologies, business strategy
- 2001–2005: **University of Shanghai – Bachelor in Telecommunication**
Telecommunication and information technology

Languages

Chinese (Native), French (Fluent), English (Fluent), Spanish (basic)

Additional information

Travel, Hiking, Music, Cultural topics, Politics and Science

emlyon business school CAMPUSES

LYON-ECULLY

23 avenue Guy de Collongue
CS 40203
69134 Ecully cedex - FRANCE
em-lyon.com

SHANGHAI

East China Normal University
Global Education Center
3663, Zhongshan Rd North
Shanghai 200062 - POPULAR REPUBLIC OF CHINA
www.em-lyon.com.cn

SAINT-ETIENNE

51 cours Fauriel
CS 80029
42009 Saint-Etienne cedex 2 - FRANCE
bba.em-lyon.com

CASABLANCA

Marina de Casablanca
20000 Casablanca - MOROCCO
casablanca.em-lyon.com

PARIS

15 boulevard Diderot
75012 Paris - FRANCE
paris.em-lyon.com

BHUBANESWAR

XAVIER-EMLYON Business School
Xavier City Campus
Plot No:12(A), Nijigada, Kurki, Harirajpu
752050, Dist.-Puri, Odisha - INDIA
www.xebs.edu.in



Visit our campuses on google street view

@emlyon



Continuing education offered by

