



Finance NextGen - Manager Costing and Pricing Eurofighter ILS Core and Export (d/m/w)

Posting date

27 Apr 2021

Division

Airbus Defence and Space

Location

Manching, Germany

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External code

JR10052694

Job family

Financial Expertise

Contract type

Permanent Contract

Experience level

Professional

Working Time

Full time

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Airbus Defence and Space GmbH

Airbus is a global leader in aeronautics, space and related services. In 2019 it generated revenues of € 70.5 billion and employed a workforce of around 134,000. Airbus offers the most comprehensive range of passenger airliners. Airbus is also a European leader providing tanker, combat, transport and mission aircraft, as well as one of the world's leading space companies. In helicopters, Airbus provides the most efficient civil and military rotorcraft solutions worldwide.

Our people work with passion and determination to make the world a more connected, safer and smarter place. Taking pride in our work, we draw on each other's expertise and experience to achieve excellence. Our diversity and teamwork culture propel us to accomplish the extraordinary - on the ground, in the sky and in space.

Job Description

Airbus pioneers sustainable aerospace for a safe and united world. The Company constantly innovates to provide efficient and technologically-advanced solutions in aerospace, defence, and connected services. In commercial aircraft, Airbus offers modern and fuel-efficient airliners and associated services. Airbus is also a European leader in defence and security and one of the world's leading space businesses. In helicopters, Airbus provides the most efficient civil and military rotorcraft solutions and services worldwide.

Our people work with passion and determination to make the world a more connected, safer and smarter place. Taking pride in our work, we draw on each other's expertise and experience to achieve excellence. Our diversity and teamwork culture propel us to accomplish the extraordinary - on the ground, in the sky and in space.

For Airbus Defence and Space in Manching we are looking for a Finance NextGen - Manager Costing and Pricing Eurofighter ILS Core and Export (d/m/w) for the area "TFACI Costing & Pricing ILS".

Severely disabled applicants will be given special consideration if equally qualified.

Acts as a pro-active Finance Business Partner in the front office, covering the full business cycle from business opportunity development to contract signing by supporting and actively participating in proposal preparation/business plan development and contract negotiations. Management of financials (e.g., profit and loss, cash flow, contingencies).

Program Mission:

- Promote and deepen participants' financial knowledge and expertise of Airbus finance, expanding the scope to the international financial context
- Link formal learning with rotating, real-life project assignments
- Increasing participants' project management and leadership skills
- Promoting networking, job shadowing, mobility and cross-cultural experiences
- Mentorship by a member of the top financial management team
- This program consists of two assignments in two different countries. Each assignment spans a period of two years. They are combined with off-the-job modules designed to strengthen participants' management and financial skills

Your main tasks will include:

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Implementation of applicable "Win-the-Contract" processes in coordination with PMO/Contracts/Sales.

- Application of applicable division and program line costing specifications
- Preparation of commercial price reviews/negotiations
- Develop internal requests for quotations (RFQs) for the performance center (CoC)/program and other divisions
- Provide quantitative and qualitative financial data to create a successful proposal (e.g. pricing. calculation methodologies) and validate consistency of financial content and risk exposure
- Preparation of the finance portion of client proposals
- Responsibility for the preparation of commercial/finance documents for the maturity gates and phase reviews, management presentations and approval processes (e.g. Risk Management Committee)
- Support contract negotiations at the client's site, including identification of opportunities and risks

You have the following knowledge and qualifications:

- Completed studies in the field of economics (Master or Diploma) or comparable.
- First experience in the field of finance is an advantage
- Experience in an international context is desirable

- Basics in project management are advantageous
- First impressions in the field of pricing are welcome
- Fluent negotiation skills in German and English language

This job requires an awareness of potential compliance risks and behavior with integrity. Both points are basic requirements for the success, good reputation and sustainable growth of the company.

Please apply online with your candidate profile and attach your professional history.

This job requires an awareness of any potential compliance risks and a commitment to act with integrity, as the foundation for the Company's success, reputation and sustainable growth.

By submitting your CV or application you are consenting to Airbus using and storing information about you for monitoring purposes relating to your application or future employment. This information will only be used by Airbus.

Airbus is committed to achieving workforce diversity and creating an inclusive working environment. We welcome all applications irrespective of social and cultural background, age, gender, disability, sexual orientation or religious belief.

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